



# ABOUNDING

IN THE LORD'S WORK

2021 YEAR IN REVIEW

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IN THE LORD'S WORK



*In Kenya, church members welcomed our team with singing before they even arrived at the site to assist with their clean water efforts.*



At SonSet Solutions, we abound in the Lord's work by seizing opportunities to apply our technology tools and skills in support of things God is doing. These are the things that will endure and bear kingdom fruit. God tells us in Isaiah 46:10, "My purposes will stand, and I will do all that I please." It is my joy to share with you this brief summary of ways we saw God fulfilling his purposes through SonSet Solutions in 2021.

*David L Russell*

PRESIDENT, SONSET SOLUTIONS

IN 2021 ...

Our pump upgrade kits  
lowered the normal  
Afridev failure rate  
of 60% to 2%.

That translates to  
98% uptime in 2021.



*The focus of VOX Radio is to reach the youth of Liberia. Six youth are standing in front of the old studio - a 20-foot shipping container. A new two-story studio and office building was built in 2021. With a new SonSet Solutions antenna and a 100-foot freestanding tower donated by another ministry, VOX Radio will be able to reach a potential listening audience of over 400,000 people.*



# IN 2021...

- We assisted 120 ministries in 46 countries via equipment, service, consultation, training, and partnership development.

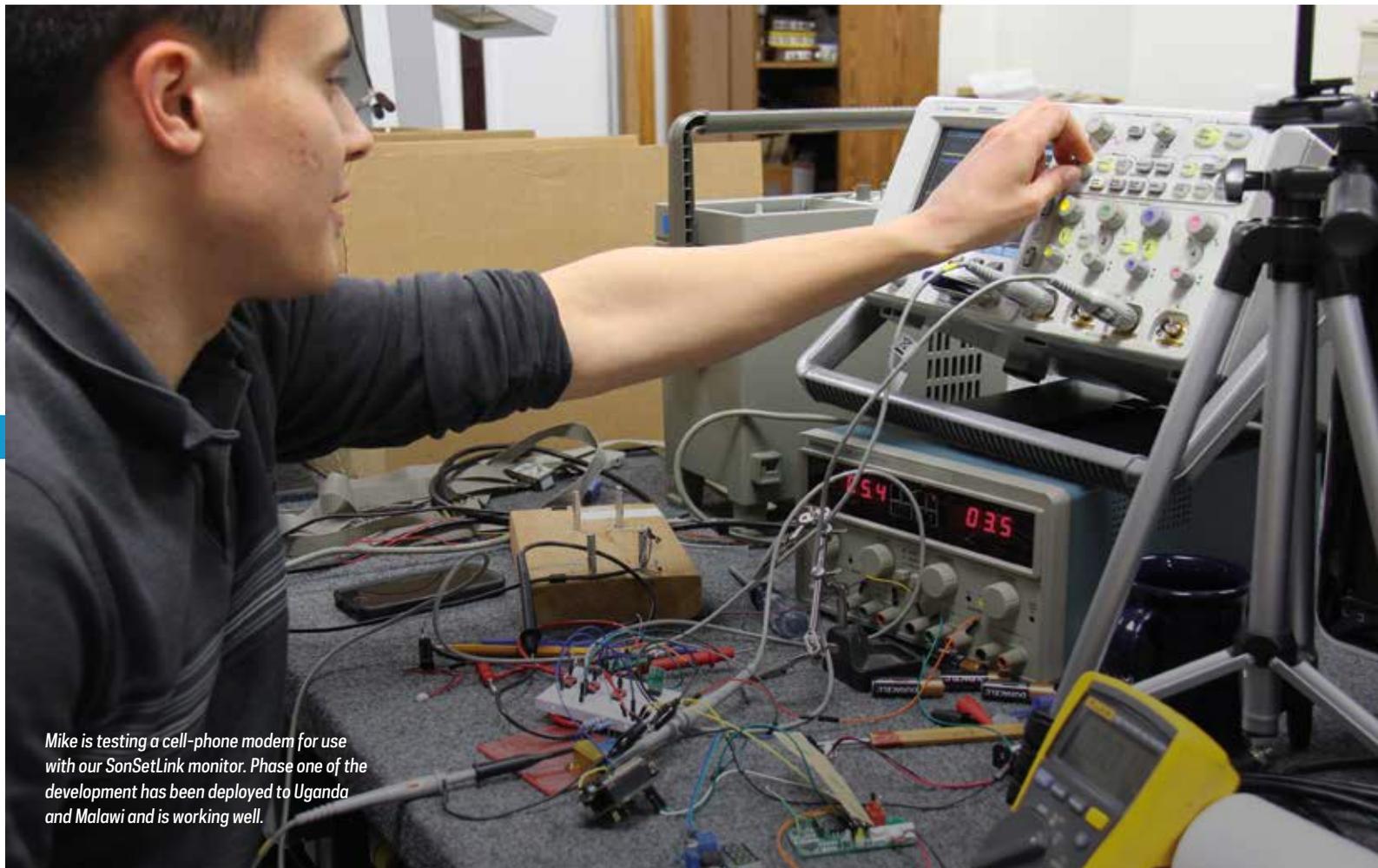
- A record 518 SonSetLink™ monitoring systems comprising 8 different models were shipped/delivered to 13 countries.

- 3 new SonSetLink models were developed for 3 different applications.

- 3 solar media center systems were shipped to 3 ministries in Kenya, Mali and Ecuador.

- Despite the global microchip shortage, we shipped 5,320 SonSet® radios to 18 ministries in 16 countries.

- 12 transmitters and 14 antennas were sent to radio station partners.



*Mike is testing a cell-phone modem for use with our SonSetLink monitor. Phase one of the development has been deployed to Uganda and Malawi and is working well.*



# NEW INNOVATIONS

**W**e were approached by two gospel-focused water ministries with a challenge: Could we develop a cellular-capable SonSetLink? Our SonSetLink collects and transmits crucial water-pump data over satellite from virtually anywhere in the world. This allows a ministry to monitor the health of their well and keeps the clean water flowing. We took up the challenge and completed phase one of the development in 2021.

Cellular opens the door to transmitting MUCH more data. This gives a ministry more insight into the performance of their pump(s). Pumps can also be remote and difficult to visit. The two-way capability of cellular allows for over-the-air updates which can be done from anywhere in the world. This will enable us to update the device remotely, eliminating difficult or dangerous travel to the site.

Our innovative engineering solutions help ministries provide vital resources for the sake of the gospel.



*Tim and Doug are headed to a meeting in the exhibit hall at the National Religious Broadcasters Convention.*



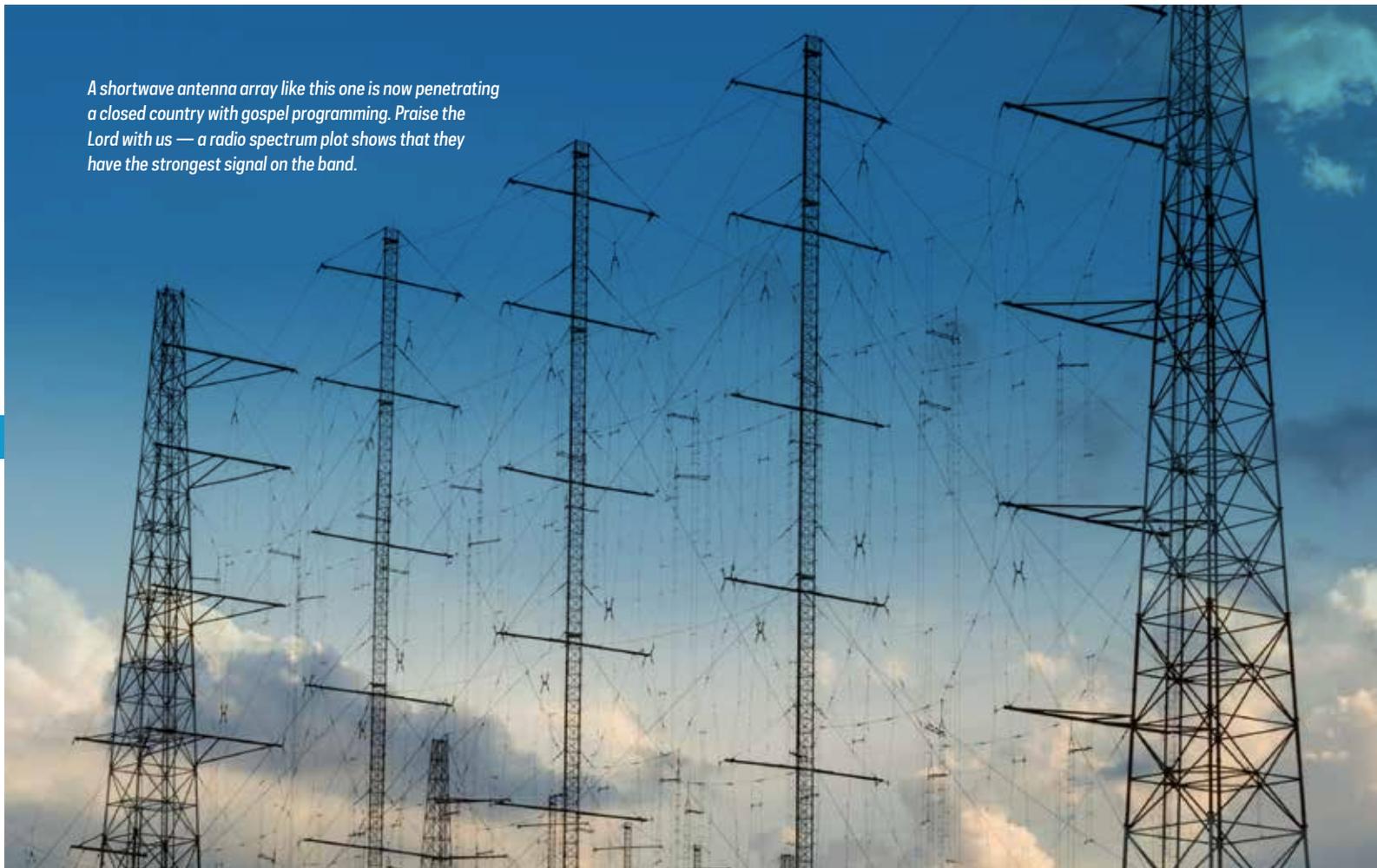
# UNEXPECTED CONNECTIONS

People often ask how we are able to work with so many ministries around the globe each year. If we don't advertise, how do they find out about us?

Events like the National Religious Broadcasters (NRB) Convention help. At NRB, we meet with organizations that we already know, but we find that they sometimes introduce us to their partners too. Our social media platforms and web presence also generate connections. Like-minded, big-name Christian ministries and even groups we have never heard of are beginning to invite us to join one of their projects. Of course, sometimes we connect through what seem to be divine appointments, like when we "just happen" to cross paths with someone who is looking for the type of technical expertise we provide.

So, whether by word of mouth or divine appointment, 2021 was a big year for connections. We realize that God is actively building his Kingdom and connecting us with ministries burdened to spread the gospel in forgotten places.

*A shortwave antenna array like this one is now penetrating a closed country with gospel programming. Praise the Lord with us — a radio spectrum plot shows that they have the strongest signal on the band.*



# HARD-TO-REACH PLACES

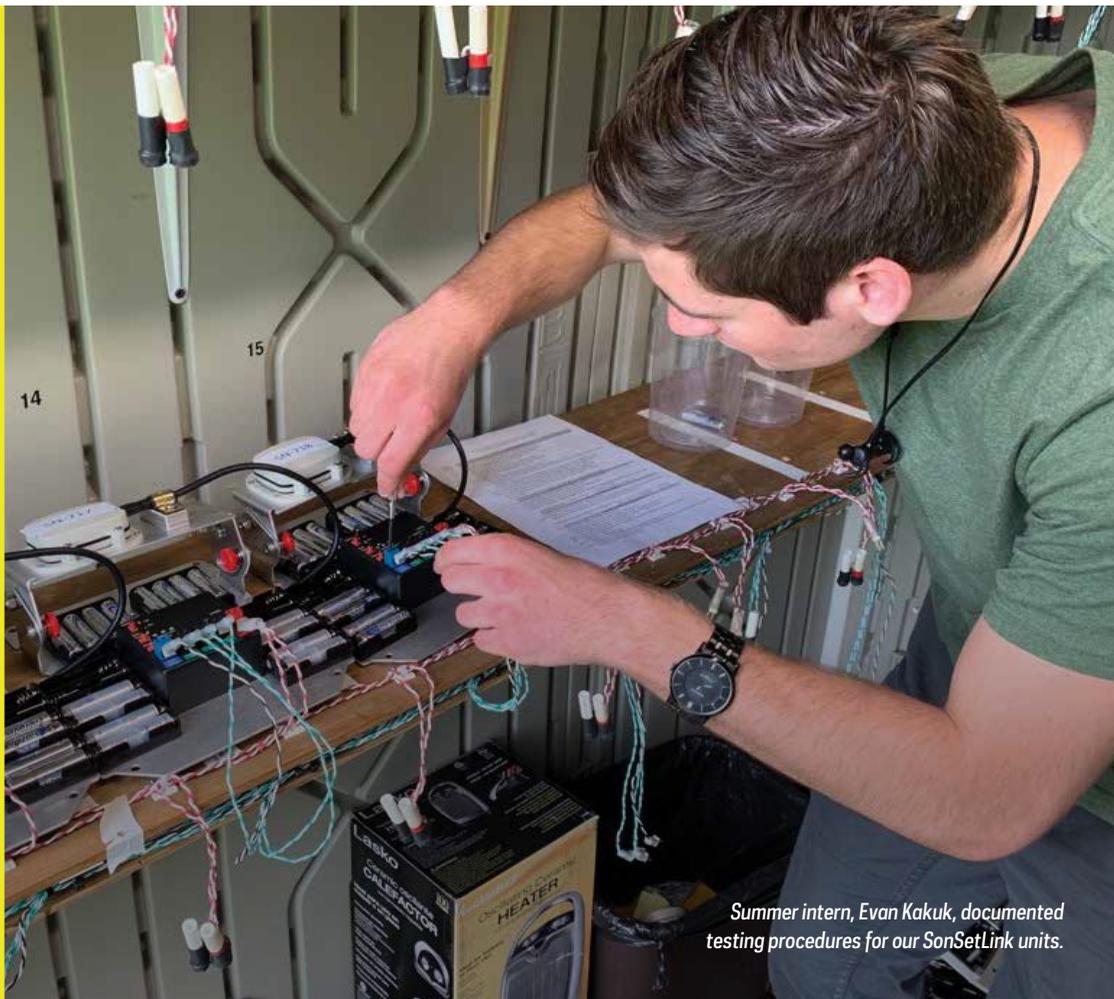


"In our country, every family that follows Jesus has lost a loved one to execution or imprisonment." Believers explained to our teammates the plight of Christians in their homeland. Their desire was to introduce more people to Jesus, despite the risks. Perhaps they needed help with Direct-to-Home satellite platforms. Perhaps they could use micro-SD cards with Christian content that would plug into their cell phones. Their dilemma? "We need to use radio, but private radio broadcasting is not allowed in our country." The signal would have to come in from the outside. SonSet Solutions' 1,000-watt tropical band shortwave transmitter was a possibility.

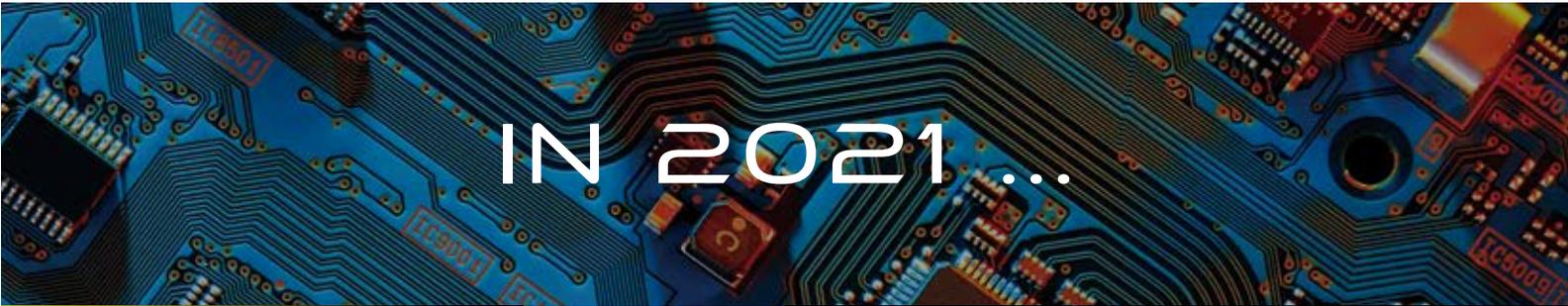
The best and quickest option? We recommended a commercial shortwave broadcast station that was already on the air with the necessary licensing. Our ministry partner went live with their broadcasts on October 15. Consultation is a big part of what we do, helping fellow laborers in the gospel solve today's ministry challenges in hard-to-reach places.

IN 2021 ...

We saw a 25%  
increase in the number  
of new donors.



*Summer intern, Evan Kakuk, documented testing procedures for our SonSetLink units.*



# IN 2021...

■ We hosted 6 spring-break students.

■ Despite travel restrictions, 11 staff members took 9 trips to serve ministries in 4 nations.

■ 4 new partnership agreements were established with global ministries.

■ We began our first on-air "SnapShot with SonSet Solutions," a monthly morning feature on local radio station WFRN.

■ 14 churches raised \$33,182 for SonSet radios.

■ 14 work teams helped us prepare 5,640 radios for shipment.

*We began our first on-air "SnapShot with SonSet Solutions" — a once-a-month morning-show feature with hosts Doug and Cody on radio station WFRN.*



## WAYS TO GIVE:

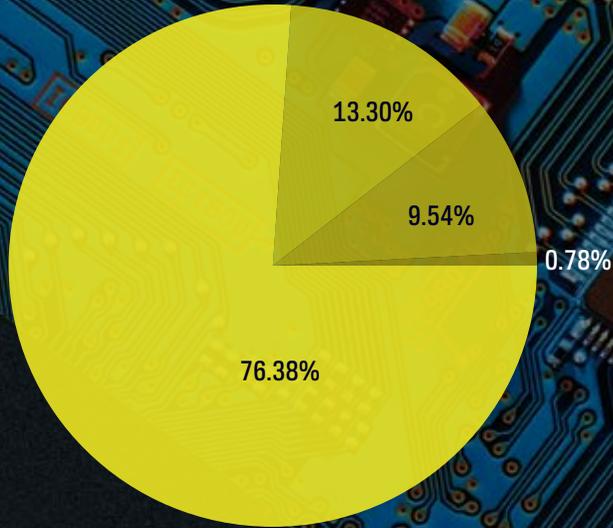


**ONLINE**  
SonSetSolutions.org/give



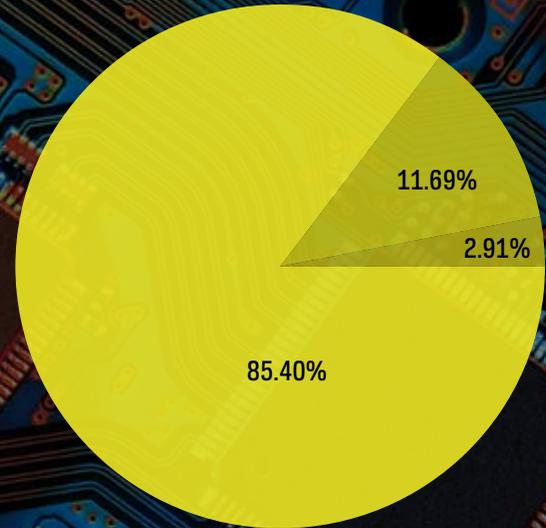
**MAIL**  
SonSet Solutions  
PO Box 2709, Elkhart, IN 46515-2709

# REVENUE\*



Contributions	76.38%
Ministry Service Revenue	13.30%
Contributed Services	9.54%
Other	0.78%

# EXPENSES\*



Ministry	85.40%
General and Administrative	11.69%
Fundraising	2.91%

\* Percentages presented above are preliminary.

Therefore, my beloved brothers,  
be steadfast, immovable, always  
**abounding in the work of the Lord,**  
knowing that in the Lord your labor  
is not in vain.     *- 1 Cor. 15:58 (ESV)*

